**From:** Senior Sales Manager [mailto:ssm@novotelinle.com]   
**Sent:** Monday, January 28, 2019 4:48 PM  
**To:** phyo@asia-expeditions.com  
**Cc:** Reservation-Sofitel  
**Subject:** Sofitel Inle Lake Myat Min Contract 2019-20 for Asia Expeditions T & T

Dear Ma Phyo Ma Ma,

***Warmest Greetings from Sofitel Inle Lake Myat Min!!!***

First of all, thank you for your kind interests in Sofitel Inle Lake Myat Min.

We are pleased to offer you our contract rates 2019-20 of Sofitel Inle Lake Myat Min as below tables,

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Room Type** | **Validity:** | | **Contract Rates:** | | **Triple Supplement:**  (Extra Bed & Meal Plan) | | **Meal Plan:** | **Allotment:** | |  |
| From:  Inclusive | Until:  Inclusive | Single: | Double: | Number of Rooms | Cut-Off:   (in days) |  |
| Adult: | Child: |  |
| Luxury Room | 1 Apr 19 | 15 Oct 19 | 115 | 115 | 50 | 50 | BB | NA | 7 |  |
| 16 Oct 19 | 31 Mar 20 | 135 | 135 | 50 | 50 | BB | NA | 30 |  |

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Room Type** | **Validity:** | | **Contract Rates:** | | **Triple Supplement:**  (Extra Bed & Meal Plan)) | | **Meal Plan:** | **Allotment:** | |  |
| From:  Inclusive | Until:  Inclusive | Single: | Double: | Number of Rooms | Cut-Off:   (in days) |  |
| Adult: | Child: |  |
| Junior Suite | 1 Apr 19 | 15 Oct 19 | 130 | 130 | 50 | 50 | BB | NA | 7 |  |
| 16 Oct 19 | 31 Mar 20 | 165 | 165 | 50 | 50 | BB | NA | 30 |  |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Room Type** | **Validity:** | | **Contract Rates:** | | **Triple Supplement:**  (Extra Bed & Meal Plan) | | **Meal Plan:** | **Allotment:** | |  |
| From:  Inclusive | Until:  Inclusive | Single: | Double: | Number of Rooms | Cut-Off:   (in days) |  |
| Adult: | Child: |  |
| Prestige Suite | 1 Apr 19 | 15 Oct 19 | 150 | 150 | NA | NA | BB | NA | 7 |  |
| 16 Oct 19 | 31 Mar 20 | 175 | 175 | NA | NA | BB | NA | 30 |  |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Room Type** | **Validity:** | | **Contract Rates:** | | **Triple Supplement:**  (Extra Bed & Meal Plan) | | **Meal Plan:** | **Allotment:** | |  |
| From:  Inclusive | Until:  Inclusive | Single: | Double: | Number of Rooms | Cut-Off:   (in days) |  |
| Adult: | Child: |  |
| Opera Suite | 1 Apr 19 | 15 Oct 19 | 175 | 175 | NA | NA | BB | NA | 7 |  |
| 16 Oct 19 | 31 Mar 20 | 210 | 210 | NA | NA | BB | NA | 30 |  |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Room Type** | **Validity:** | | **Contract Rates:** | | **Triple Supplement:**  (Extra Bed & Meal Plan) | | **Meal Plan:** | **Allotment:** | |  |
| From:  Inclusive | Until:  Inclusive | Single: | Double: | Number of Rooms | Cut-Off:   (in days) |  |
| Adult: | Child: |  |
| Imperial Suite | 1 Apr 19 | 15 Oct 19 | 350 | 350 | 50 | 50 | BB | NA | 7 |  |
| 16 Oct 19 | 31 Mar 20 | 350 | 350 | 50 | 50 | BB | NA | 30 |  |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Meal Rates:** | **Validity:** | | **Buffet Breakfast:** | | **Lunch:** | | **Dinner:** | |  |
| from: | until: | Adult: | Child: | Adult: | Child: | Adult: | Child: |  |
|  | 1 Apr 19 | 15 Oct 19 | Included | 0.0 | 20.0 | 10.0 | 20.0 | 10.0 |  |
| 16 Oct 19 | 31 Mar 20 | Included | 0.0 | 20.0 | 10.0 | 25.0 | 12.5 |  |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Date** | **Event Name** | **Adult** | **Child** |
| Optional  Event | 24 Dec 19 | Christmas Eve | 60 | 30 |
| Optional  Event | 31 Dec 19 | New Year Eve | 70 | 35 |

**Service:**                 Bed & Breakfast basis

**Note:**                                    Prices are net – inclusive of taxes & service charge

**Family Offer:**

Accommodation and breakfast free of charge for 2 children less than 12 years, sharing parents' room and utilizing existing bedding. Should a roll-away bed or extra bed be requested, a charge will be as mentioned in above rate chart according to the season.

**Honeymoon Offer:**

Special honeymoon package offer for couples including:

* VIP amenities
* In room flower decoration
* One bottle of sparkling wine
* Complimentary 30 minutes traditional Myanmar massage for 2 persons
* Complimentary photo shoot location rental fees

**Please note that above Honeymoon offer is valid for suites & villas occupied by the newly-wed couple only.**

**Justifying documents may be required by the hotel at time of booking or upon check-in.**

**Close-out Dates:**

None

**Cancelation Policy:**

**For High Season,** cancellation must be made within 30 days prior to the arrival date; otherwise the hotel reserves the right to apply a penalty charge of 100% of the expected room revenue for cancellations made after.

**For Low Season,** cancellation must be made within 7 days prior to the arrival date; otherwise the hotel reserves the right to apply a penalty charge of 100% of the expected room revenue for cancellations made after.

**Meal Cancellation Policy:**

Must be made within 48 hour prior to event; otherwise the hotel reserves the right to apply a penalty charge of 100%. A charge of 50% will apply for meal cancellation between 48 and 72 hour. No cancellation charge 3 days & beyond.

**Children Policy:**

* Special event dinner or buffet at Terrace is free of charge for children under 6 years old
* Special event dinner or buffet at Terrace is 50 % discount for children between 6 to 12 years old
* Special event dinner or buffet at Terrace is full of charge for children above 12 years old

**Payment:**

* Room charges to be paid by Travel Agent!
* Other charges by guests own account
* Full payment will be required 30 days prior arrival to our bank account mentioned on **invoice- Nonrefundable statement.**

**No Show Policy**

In case of no show, a no-show charge equivalent to 100% of the expected total revenue will be charged.

**Group FOC Policy**1 FOC Room for every 10 paying rooms (maximum 2 FOC rooms per group). 10 rooms paid + 1 FOC.  
1 FOC meal for every 20 paying meals (maximum 3 FOC meal per group). 20 meals paid + 1 FOC.

Once again, we would like to thank you for choosing Novotel Inle Lake.  We are looking forward to welcome your clients to our resort and if you need any further assistance, please do not hesitate to contact us.

Looking forward your kind support in the future.

Best regards,

**Thandar**

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| cid:image001.jpg@01D3C8FA.E0B89A10 | |  | | --- | | **Aye Thandar Myint (Ms.)**  Cluster Senior Sales Manager  Sofitel Inle Lake Myat Min  Novotel Inle Lake Myat Min  **Yangon Sales Office:**  No.18/B, Quarter (8), Oak Pon Seik Street,  Mayangone Township, Yangon, Myanmar.  T. +95 (9) 253182922  M. +95 (9) 9 421038061  [**ssm@novotelinle.com**](mailto:ssm@novotelinle.com)  [**sofitel.com**](http://www.novotel.com/gb/hotel-9395-novotel-inle-lake-myat-min/index.shtml) [**novotel.com**](http://www.novotel.com/gb/hotel-9395-novotel-inle-lake-myat-min/index.shtml)[**accorhotels.com**](http://www.accorhotels.com/) | | [cid:image002.png@01D3C8FA.E0B89A10](https://www.facebook.com/SofitelBKKSukhumvit/)  [cid:image003.png@01D3C8FA.E0B89A10](https://twitter.com/SofitelBKKSuk)  [cid:image004.png@01D3C8FA.E0B89A10](https://instagram.com/sofitelbangkoksukhumvit/)  [cid:image005.png@01D3C8FA.E0B89A10](http://www.sofitel.com/)  [cid:image006.png@01D3C8FA.E0B89A10](http://www.accorhotels.com/) | |

